



Q: Where does Constellation offer solar through Sunrun?

A: Sunrun, the largest dedicated residential solar company, currently offers Constellation customers residential solar in New Jersey, New York, Massachusetts and Maryland.

Q: Can I still remain with Constellation for any electricity that is not generated by my new solar system?

A: Yes, we would love to continue our relationship with you. You can get electricity supplied from your on-site solar system from Sunrun, and any excess electricity usage can be supplied by Constellation, with transmission and distribution from the utility.

Q: Can I produce enough electricity on-site that will supply more electricity than I use in a month?

A: It will depend on the size of your solar system and your usage. Most customers will install a system which will supply some, not all, of their electricity usage in a month. In the event that you do produce more electricity than you use in a given billing cycle, your solar system will automatically transfer that electricity back to the grid, which will earn you credits through your state's net metering program.

Q: Am I eligible for tax credits and rebates with a solar lease through Sunrun?

A: Because Sunrun owns the panels, they take advantage of any tax incentives and rebates and pass the benefit of those incentives on to you in the form a fixed price for electricity. You enjoy the predictability of a fixed price for electricity over the term of your agreement with Sunrun without the hassles of filling out paperwork.

Q: What happens if I sell my house?

A: Sunrun will assist you in the process of transferring your solar lease agreement and pass along the benefits to the new owners. They have Service Transfer Specialists who will handle everything from educating potential buyers and your realtor, to working with escrow, title companies and home inspectors. Our suggestion is that you connect with the Service Transfer team prior to listing your home for sale.

Q: Can you explain what a solar lease or PPA is?

A: Solar leasing or power purchase agreements (PPAs) were established so residential homeowners, like you, did not need to come up with a significant upfront payment to install on-site solar and then worry about maintenance and potential repair costs. With a solar lease you will pay a fixed monthly cost which covers the use of your system. With a PPA you pay a fixed price per kWh for the power generated. With Sunrun, both of these options generally require little to \$0 down and Sunrun will handle the installation, maintenance and repairs for the life of your agreement. You will still receive all the energy your system produces, including any excess energy credits.

Q: Am I purchasing "solar electricity" from the on-site system?

A: Technically speaking, no. It may seem like a strange concept, but state laws allow Sunrun to retain the "solar" portion of the electricity delivered to you, known as "SRECs" or "solar renewable energy credits," and sell those SRECs to third parties. The third parties can use those SRECs to comply with state requirements or meet their own environmental goals, and the proceeds of those SRECs allow Sunrun to provide you with a favorable price for the electricity you purchase from them. You are still supporting solar electricity by allowing Sunrun to site the panels on your home, but you are not technically purchasing solar electricity.

Q: How do I determine if solar is right for me?

A: If you are a homeowner with good credit, have a utility bill which averages about \$100 a month and have a roof in good condition with sun exposure, then you should consider solar.

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